### City Service Area Strategic Support

### **Programs and Services**

FUNCTION	DESCRIPTION			
	NON-DEPARTMENTAL			
65 West Alisal (Permit Center)	Maintain City owned facility through preventative maintenance and repairs to ensure a clean, safe and well-operated facility for tenants and the public.			
911 Services	County of Monterey dispatch services including, next generation radio network (NGEN), Tablet Command, Mobile License.			
Agency Memberships	National League of Cities, League of California Cities, Legislative Advocacy, Association of Monterey Bay Area Governments (AMBAG), Local Agency Formation Commission (LAFCO), Monterey County Cities Association.			
Animal Services	Effective, July 1, 2023, the City of Salinas and County of Monterey received services via the Hitchcock Road Animal Services Agency which was created as the result of a Joint Exercise of Powers Agreement, with the County of Monterey serving as the lead agency.			
Assessment Districts	Collect, account for, and distribute principal and interest payments to assessment district bondholders and maintain an accurate accounting system for maintenance districts. Landscape and maintenance for public improvements within a development or project area that either create extraordinary public benefit, and/or require public improvements that cannot be funded without substantial financial hardship to the property owner.			
Budget Stabilization	To maintain the City's fiscal stability in the event that something unforeseen reduces revenue or creates obligations that significantly impact the current-year budget.			
Community Programs	Provide support to the various community and city-wide programs and activities supporting youth, families, prevention and education.			
Debt Service	Payments related to the City's debt service include, 2014 Certificate of Participation (COP), Police Station Financing, El Gabilan Library Financing, Measure X Bonds, and the 2020 A-1 and A-2 Series Refunding Bonds.			
Elections (Municipal)	Cost-share for conducting general municipal elections with the Monterey County Elections Office.			
Golf Course Debt	Certificates of Participation Bonds Series 2020A Twin Creeks and Series 2020B Fairways.			
Intermodal Transportation	The ITC was owned and operated by the former Redevelopment Agency. The City retained the property in 2012, and the operational expenses have been born by General Fund parking lease revenue. The ITC parking area has been upgraded by the Transportation Agency of Monterey County to extend Lincoln Ave for site access/circulation, installation of bicycle lanes and storage, and improved pedestrian access. The improved facility was transferred to the City in December 2022. Lease revenues offset the cost of maintaining the Intermodal Transportation Center (ITC).			

FUNCTION	DESCRIPTION
Other Services	Grant writing consultant, legal and audit services, GASB Actuarial valuations, employee recognition, computer equipment.
Retiree Benefits	The City provides post-retirement healthcare benefits to eligible employees who retire directly from the City.
Risk Management	City's insurance premiums.
See Monterey Contribution	Annual contribution to See Monterey for advertising and increasing visitors to the City.
Transfers Out	Municipal Art Program, Police Building Debt, El Gabilan Library Debt, Golf Course Debt, Energy & Lease Revenue Debt, Fleet Maintenance, Insurances.

### **Budget Summary**

#### 2025-26 Key Budget Actions

- Increases funding for Citywide insurance premiums. (Ongoing costs: \$1,256,000)
- Increases funding for Animal Services JPA. (Ongoing costs: \$222,000)
- Increases funding for 911 Emergency Dispatch Services. (Ongoing costs: \$60,366)
- Increases funding for City debt payments. (Ongoing costs: \$1,027,000)
- Increases Budget Stabilization Fund. (One-time costs: \$580,000)
- Adds funding to establish a Sewer Rate Assistance Program. (Ongoing costs: \$150,000)
- Adds funds to establish a Rental Assistance Program. (One-time costs: \$500,000)

	2022-23	2023-24	2024-25	2025-26
Function	Actuals	Actuals	Adopted	Adopted
65 West Alisal	171,220	201,035	231,500	262,426
911 Services	-	3,563,045	3,924,634	3,985,000
Agency Memberships	282,969	304,435	324,500	330,500
Animal Services	-	-	2,670,000	2,892,000
Assessment District Debt Service	916,764	945,239	526,100	527,400
Budget Stabilization Contingency	9,500	11,866	420,000	1,000,000
Community Programs & Sponsorships	1,276,272	740,375	345,000	350,000
Debt Service	11,351,704	11,617,728	11,543,800	12,570,800
Elections	205,159	-	350,000	-
Golf Course Debt	645,808	654,922	670,400	688,900
Intermodal Transp Center	131,627	147,952	169,275	169,275
Transfers Out	22,457,846	26,342,143	22,955,900	22,353,020
Other Services	2,140,218	732,183	726,500	1,530,500
Retiree Benefits	2,960,007	1,485,793	1,793,000	1,793,000
Risk Management	12,912,598	18,668,796	11,869,000	13,125,000
See Monterey Contribution	102,202	91,713	116,000	120,000
Total Expenditures	55,563,894	65,507,223	58,635,609	61,697,821
	2022-23	2023-24	2024-25	2025-26
Expenditure Summary	Actuals	Actuals	Adopted	Adopted
Salaries & Benefits	980,421	535,332	793,000	793,000
Overtime	28,555	201,269	-	-
Supplies & Services	20,208,712	26,572,992	23,522,809	26,695,201
Capital Outlay	273,237	91,018	100,200	280,000
Debt Service	11,615,122	11,764,469	11,263,700	11,576,600
Transfers Out	22,457,846	26,342,143	22,955,900	22,353,020
Total Expenditures	55,563,894	65,507,223	58,635,609	61,697,821

	2022-23	2023-24	2024-25	2025-26
Funding Source	Actuals	Actuals	Adopted	Adopted
General Fund (1000)	18,319,425	22,338,776	23,868,909	22,875,701
Measure E (1100)	1,562,891	2,358,199	2,122,700	3,032,000
Measure G (1200)	9,854,703	6,673,562	7,099,200	8,683,800
2014 COP Consolidation (4104)	225,813	227,099	228,100	232,700
2018 Lease-El Gabilan Library (4110)	1,126,424	1,107,142	1,175,100	1,456,100
2018 Lease-PS Building-Police (4106)	5,485,483	5,731,387	5,543,900	5,987,400
2019 Spec Tax Bond Monte Bella (4204)	171,094	170,244	167,600	168,100
2019 Spec Tax Bond Monte Bella 2 (4205)	131,550	142,425	139,100	139,800
2019 Spec Tax Bond Monte Bella 3 (4206)	160,750	171,275	167,500	167,800
2024 Energy Efficiency (4113)	-	-	-	263,500
Assessment Districts-Debt Svc (4202)	453,370	461,295	51,900	51,700
COP 2018B T.R.I.P. Total Rd Impv (4107)	2,318,525	2,327,525	2,339,100	2,340,100
Fairways Golf Course (6301)	207,703	216,667	231,100	249,700
General Liability Self-Insurance (7104)	4,626,388	3,398,178	4,510,000	4,551,000
Internal Services Administration (7101)	150	1,750,131	3,000	194,220
Internal Services Insurances (7102)	1,609,419	2,339,158	2,066,000	2,254,000
Refund Bonds Series 2020A-Energy (4111)	1,526,725	1,557,995	1,592,300	1,623,600
Refund Bonds Series 2020A-SVSWA (4112)	668,735	666,580	665,300	667,400
Twin Creek Golf Course (6302)	438,105	438,255	724,800	439,200
Worker's Comp Self-Insurance (7103)	6,676,642	13,431,330_	5,940,000	6,320,000
Total Expenditures	55,563,894	65,507,223	58,635,609	61,697,821

	2022-23	2023-24	2024-25	2025-26
Revenue Summary	Actuals	Actuals	Adopted	Adopted
Business License Tax	6,902,315	7,481,659	6,800,000	6,718,000
Charges for Services	2,676,833	1,367,848	2,565,000	2,900,000
Fines & Forfeitures	90,583	173,665	150,000	155,000
Franchise Fees	9,593,528	9,895,130	9,590,000	10,181,000
Intergovernmental	300,027	664,105	265,000	375,000
Investment Earnings	4,139,721	7,104,907	3,861,800	6,009,400
Other Revenue*	7,350,087	7,928,941	7,246,900	8,467,500
Property Tax	37,124,386	38,927,142	40,468,000	42,052,000
Sales & Use Tax	91,143,768	90,878,406	91,000,000	91,015,000
Transfers In	13,346,298	17,124,807	18,417,200	19,286,820
Transient Occupancy Tax	3,224,396	2,906,219	3,300,000	3,119,000
Utility Users Tax	12,766,039	14,050,246	12,000,000	14,003,000
Total Revenues	188,657,981	198,503,075	195,663,900	204,281,720

<sup>\*</sup> Schedule A - Other Revenue

### Schedule A – Other Revenue

	2022-23	2023-24	2024-25	2025-26
Other Revenue	Actuals	Actuals	Adopted	Adopted
Bingo Taxes	-	3,045	-	-
Building Rental	(23,735)	(12,454)	-	-
CalPERS Ind Disability Reimb	-	5,006	-	150,000
First Tee Lease	60,000	60,000	60,000	60,000
Health Insurance Reimb	7,201	(3,713)	-	-
Insurance Reimb	69,137	72,378	75,000	75,000
Liability Insurance	257,488	265,624	267,900	384,000
Loans Proceeds	167,059	-	-	-
Miscellaneous Deposits	2,283	(25)	-	-
Miscellaneous Insurances	2,179	664	1,000	-
Miscellaneous Receipts	287,571	536,951	300,000	300,000
PD Unclaimed Property	21	733	-	-
PERS Retirement Cost Share	594,016	579,438	600,000	552,000
Rent & Lease Income	165,553	-	-	-
Rental Income	(5,794)	159,659	135,000	145,000
Sierra Lease	100,000	100,000	100,000	100,000
Subpoena-Civil	2,055	1,000	3,000	1,500
Surplus Property	85,392	47,518	65,000	70,000
Workers Comp Premiums	5,579,541	-	-	-
Workers Comp Reimb	119_	6,113,118	5,640,000	6,630,000
Total Other Revenue	7,350,087	7,928,941	7,246,900	8,467,500